



Santos GLNG required additional procurement support to deliver over \$500M of tender processes related to maintenance contracts for the operations phase of the project. RESOURCE2SOURCE was engaged to deliver these services, providing Santos GLNG with an outsourced procurement team

Project name	Contracts and Procurement Team Outsourced Support Services
Client	Santos GLNG
Description of Services	Santos GLNG required a number of personnel to be seconded into the Contracts and procurement team to deliver over \$500M of procurement activities.
Role of RESOURCE2SOURCE	<p>RESOURCE2SOURCE planned and delivered an outsourced procurement program with a team of specialist procurement consultants. RESOURCE2SOURCE was responsible for the end-to-end procurements of the following goods and services:</p> <ul style="list-style-type: none"> • Multidisciplinary Construction Services Panel: Contracts for all construction related activity for the GLNG upstream operations team • Long Term Services Agreement for Turbine, Gas Generator and Compressor Maintenance: Largest maintenance contract for Downstream Operations, including complex negotiations with the OEM General Electric Oil and Gas • LNG Plant Services Contract: Tender and contract award for the maintenance, shutdown, brownfield project, and facilities management services for GLNG Gas Liquefaction Plant on Curtis Island • Electrification Convert Early Contractor Involvement (ECI - design constructability) and Construction Contract Procurement Planning: Procurement Planning and Strategy development for electrification Convert project. • Upstream Electrification (Convert) EOI Process: EOI process for the design and construction of high-voltage above ground transmission lines for electrification of GLNG’s upstream fields. • Various services and supply contracts for upstream CSG and downstream LNG operations. <p>In delivering the above procurements, RESOURCE2SOURCE was responsible for development of the stakeholder engagement and executive/board approvals, procurement strategy, bid list, Scope of Work development, evaluation criteria, tender documentation development, tender evaluation and negotiation of commercial terms, development of KPIs and contract management procedures and processes.</p>
Project Duration	12 Months (2014-2015)
Outcome	<p>RESOURCE2SOURCE was able to effectively manage a wide range of stakeholders, each with differing focus areas for the project (i.e. engineering, operations, legal, finance, procurement). RESOURCE2SOURCE engaged these various stakeholders, through delivering the services in a timely and professional manner.</p> <p>RESOURCE2SOURCE was able to achieve cost reductions through the negotiation process, in both direct cost reductions and costs avoided to a total value of ~\$50M.</p> <p>Based on the outcomes of this project, Santos remains an long term and ongoing client of RESOURCE2SOURCE.</p>